

European Golf Participation Report.





Introduction

27%

Proportion of adult golfers who are female in Europe

34%

Markets growing in Europe*

*Affiliated European markets with growth in total registered golfers – 2019 v. 2018.

642,240

Registered Golfers in Germany

Achieved #1 market in Europe for first time in 2019

Introduction from the Chief Executive of The R&A, Martin Slumbers

elcome to the new participation report from The R&A produced alongside the European Golf Association (EGA).

Having gathered and collated the latest data on European participation to provide an overview of golf across 47 countries, this report offers valuable insight for the industry. The role of national golf federations is core to the growth of participation in European countries, as they develop and extend initiatives to attract new golfers to the game and encourage lapsed golfers to return.

The R&A's Women in Golf Charter, launched in 2018, is a fundamentally important initiative supported by many federations. We look forward to others pledging their commitment to it as we aim to increase the number of women and girls participating in golf and to encourage more opportunities for women to work and volunteer within the golf industry.

To fully understand the impact of these initiatives, it is important to measure and monitor participation amongst all golfers – from the beginner in the sport to the new or established club player and finally to national squad members. The gathering of this data on an annual

basis helps The R&A and the EGA to monitor change, while we are also committed to making this information available to the wider golfing and sporting community.

R&A EGA

In recent years, many successful initiatives have helped develop the sport and this report highlights various case studies. For example, in France, the French Golf Federation has opened over 100 short-course or starter-centres as part of its commitment to the successful hosting of the 2018 Ryder Cup at Le Golf National.

This report represents part of our wider work to understand golf participation throughout Europe. I encourage you to read the featured case studies and review the overall data. Enjoy the report.



Martin Slumbers
Chief Executive of The R&A

European Golf Participation Report

Introduction

R&A EGA

Introduction from the EGA General Secretary, Richard Heath

(EGA) has been collecting and collating golf participation statistics from its member national golf federations for many years, with some organisations accessing and using the data for their own purposes, sometimes with conflicting messaging.

In cooperation with The R&A and our members, we have now expanded the range of national data to be acquired, within stricter guidelines, in order to provide a more definitive picture of golf throughout Europe at its different levels of play. We aim to continue the process in the coming years to more accurately analyse trends in European golf participation.

While the EGA is primarily concerned with overseeing its many European title amateur team and individual championships and international matches, as well as golf-handicapping, we recognise the crucial role played by our 47 member federations in managing the sport of golf, with much to be learned from the many cultural frameworks. Consequently, in addition to data analysis presentations, this report presents a number of case studies of the initiatives being undertaken within Europe to grow the game.

he European Golf Association In providing this report, and those to follow, it is our goal not only to inform, but to inspire and encourage those leading golf's administration, as well as others with an interest in the sport, to work to progress the game and increase its attraction. As a pastime already enjoyed by so many, golf offers unique opportunities for multi-generational social interaction, connection with the outdoors, environmental conservation, career aspiration and health from physical activity - societal benefits that can be promoted and subsequently better acknowledged and appreciated.

> We thank our members for their cooperation in providing their data and The R&A for assisting us to better serve European golf.



Richard Heath General Secretary of The European Golf Association

European Golfer Comparative Performance.

With 4.13 million registered golfers and just under 9,000 golf courses in Europe, registered golfers only account for 0.5% of the total population of the affiliated markets – there is a significant opportunity to grow the sport.

> here are many initiatives being undertaken across Europe to grow the sport, and this first R&A and EGA produced report on European registered golfers shows that golf has a significant opportunity and positive future for growth.

This report looks at the number of registered golfers across the 47 European markets who are members of the EGA and under the governance jurisdiction of The R&A – as well as the total number of courses in each country recorded in the Golf Around the World publication for The R&A and, separately, the number of those courses affiliated to the national federations. Details are also provided for the number of players in national teams and development squads.

There were 34% of federations – or in total 16 markets – who saw an increase in registered golfers in the last 12 months. The report details a number of case studies where participation initiatives have been growing the sport or are in place and have helped in changing the perceptions, attitudes and playing profiles of golfers across Europe. Case studies are included in this report including an analysis of the impact of the 101 short courses, starter centres and practice venues built in France; on moving towards a 50:50 gender split of male and female golfers in Sweden; roving teaching professionals in Iceland; and the adoption of GolfSixes initially in the UK and now across Europe to grow the sport.

Netherlands

France

Total registered golfers by market 2019.

The concentration of countries with over 250,000 registered golfers are in Western Europe, with Germany recording the highest number of registered golfers for the first time with 642,240 followed by England with 629,000, and then Sweden, France and the Netherlands. These five markets account for 2.56M or 62.0% of total registered golfers in Europe.

Great Britain (England, Scotland and Wales) account for over 850K registered golfers or a fifth of golfers in Europe.

saw the first European registered golfer growth in 10 years (2010-2019) Top 5 markets share of registered golfers or 2.56M players Germany

Registered golfers total density across Europe

0 1,000 5,000 10,000 50,000 100,000 250,000 500,000+

Amongst these initiatives, success can be seen with 34% of markets showing an increase in registered golfers between 2018 and 2019. Overall, 2019 saw the cumulative total registered golfers across Europe rise for the first time in ten years. Otherwise, between 2010 and 2019 – there has been almost a decade of decline in registered golfer numbers with a fall of over 300,000 players to a figure of almost 4.13M in 2019.

"...golf is accessible across Europe and does not need to be expensive nor exclusive..."

The R&A and the EGA know that an active involvement in golf can occur in many different formats and at many different venues – from driving ranges, to pitch & putt courses; from adventure golf to indoor golf simulators; as well as initiatives to play on full length golf courses from six holes, to nine holes or to a full 18-holes as well as other local options in between. Whilst there are 8,991 golf courses in these European countries affiliated to the EGA there are many other golf facilities, as detailed above, being used which embrace golf's many different formats as well as being open to golfers of differing skill levels. Broadly speaking, golf is accessible across Europe and does not have to be expensive or exclusive to those wishing to play the sport.



last 10 years (2010-2019).

2019 friest growth in registered golfers in 10 years

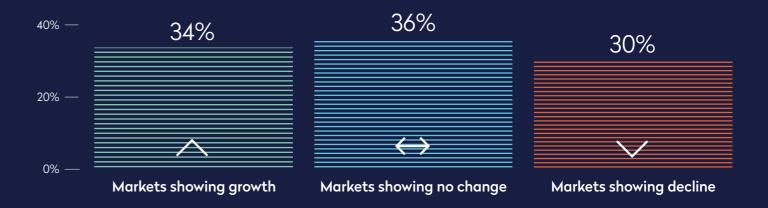


% decrease over the last 10 years (2010-2019) Total registered golfers in Europe has fallen by over 300,000 from 4.44m to 4.13m in the last ten years. Growth was seen by the Netherlands of 13% (up 45,000 golfers) and in Germany of 7% (up 42,912 golfers). The largest declines were seen in Ireland, who saw a fall of 29% or almost 75,000 golfers, in Scotland with a fall of 26% golfers (down 65,000) and in England a fall of almost 22% (down over 176,000).

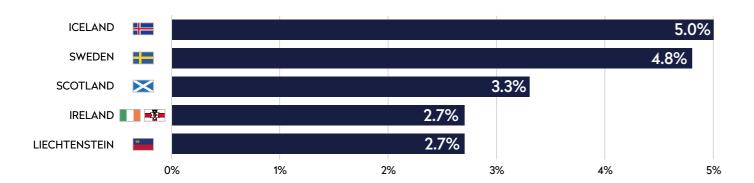
Many emerging markets in Eastern Europe saw increases in registered golfers over the ten years.

Bulgaria	↑ 367%
Croatia	↑ 26%
Estonia	1 40%
Kazakhstan	↑ 155%
Latvia	114%
Lithuania	↑ 215%
Poland	1 16%
Russia	↑ 348%
Serbia	↑ 135%

Percentage of markets showing change in total registered golfers – 2019 v. 2018



Top five markets for total registered golfers as a percentage of the population.



The percentage of registered golfers as a proportion of the population in each country remains relatively low across Europe with only eight markets having more than 2% of the national population registered as golfers with the national federation. Iceland has the greatest up-take with 5.0% of the population, closely followed by Sweden with 4.8%. Scotland and Ireland also register 3.3% and 2.7% respectively, and other markets with over 2.0% of the population registered with the national federation include the established golf markets of Denmark, Finland and the Netherlands.

However, it should be noted that there are many other golfers having some form of active involvement in the sport who are not registered with the national federation. These golfers may only play as independent or nomadic golfers as their frequency of play either does not merit joining a golf club, or they prefer not to be attached to a single venue. In developed golf markets, those independent or nomadic golfers who do play on a full length golf course may outnumber those golfers registered to the federation. Independents play their golf through paying a green fee at different golf courses in their own market, or when playing in another country on a golfing break or holiday. There will also be a number of golfers whose active involvement in golf is through driving ranges, par 3 courses, pitch & putt, adventure golf putting experiences or indoor golf

simulators. All of these activities get potential players into a golf environment and expose them to the fundamentals of the game and are legitimate channels to recruit and bring new golfers into the sport.

5%

Registered golfer proportion of the national populations in Iceland and Sweden

There are many independent and nomadic golfers having some form of active involvement in the sport who are not registered with the national federation.

Player demand on golf courses – average total registered golfers per golf course.

Highest player demai	nd – Top 5
Netherlands	1,179
Switzerland	783
Sweden	732
Finland	729
Luxembourg	678

Lowest player den	nand – Top 5
Georgia	52
Azerbaijan	57
Hungary	77
Bulgaria	78
Russia	86



There is significant variation on the demand on golf courses in each market from the total registered golfers. This is influenced by the level of golf development in the country, as well as the number of facilities and golf courses that have been built. In many of the newer eastern European golfing countries there appears to be a sufficient capacity to absorb a substantial growth in registered players - in Russia there are only 86 registered golfers per course, 57 in Azerbaijan, and only 52 in Georgia. In comparison, there are 11 markets where there are over 500 registered golfers per course – with only the Netherlands having more than 1,000 golfers for each golf course.

There are a number of markets where the usage is also not dictated by the domestic golfing market only but where golf tourism and the commercial benefits of inbound golf expenditure has impacted on the number of courses in existence – for example, Portugal only has 144 registered golfers per course, Turkey has 204, Croatia has 99 and Bulgaria has 78.

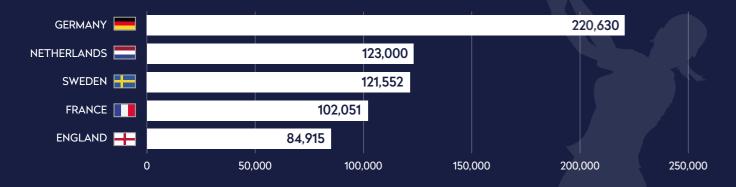
There are also some markets where the golf inventory was built when the sport's penetration in terms of registered golfers was significantly higher than currently. For example, Scotland – often described as the 'home of golf' – only has 294 registered golfers for each golf course in the country.

There is also a difference in the levels of independent or nomadic golfers in many of the markets who play the sport without being affiliated to the national federation – particularly in some developed markets like England and Scotland where the number of golfers in the population is more than double the number of players registered to the national federation. This is often a reflection of the different historical or cultural relationship that golfers have with the sport in these countries.

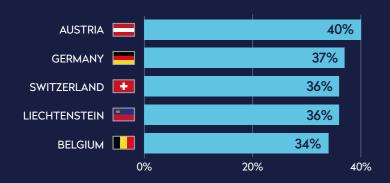
R&A EGA

Female and junior golf

Top five markets for total number of adult female golfers.



Top five markets for female golfers as a percentage of total adult golfers.



there are some markets where the balance of gender participation is much more equal and where the levels of junior playing numbers are significant. In particular this can be seen in some of the newer or emerging golf countries.

There are 14 national federations

where registered female golfers account for 30% or more of total adult golfers – which is also 30% of EGA member countries. The Austrian Golf Association leads The R&A has launched a Women in Golf Charter to provide a framework the way with 40% of registered players being female followed by the that national federations, golf clubs, German Golf Federation. One of the case studies details how Sweden has launched Vision 50/50 to develop levels of female participation and achieve equality at 50% of players. At the moment, Sweden is ranked equal 17th in Europe with

28% of its adult registered players

Adult registered female golfers as a proportion of total adult golfers in Europe

being female, but as the initiative demonstrates, Vision 50/50 is beginning to have a positive impact.

The markets that currently have the highest proportion of male golfers are Latvia (91%), Azerbaijan (89%) and Israel (88%). However, in the UK, which has a highly developed golf market, there remain significant opportunities to attract more female adult registered players as only 13% of players are female in Scotland and Wales, and only 14% of adult registered players in England.

There are a total of just over 1.03m women players in Europe, with only four markets each having more than a hundred thousand registered players - Germany, Netherlands, Sweden and France - accounting for 55% of adult female registered golfers in Europe.

There are over 300,000 registered junior golfers in Europe who account for 7.5% of total golfers. There remain significant opportunities to attract more young people to play golf and be embraced as part of this important family sport across the affiliated markets.

Golf is relatively unique as it is one of the few sports where competitive or social games can be played intergenerationally – and where the social, health and sporting behaviour benefits can be shared between age-groups and taught alongside the disciplines of keeping the score and self-policing on the rules.

The emerging golf markets have the highest proportion of junior golfers. They comprise over 40% of Armenia and Turkey's total registered

participants, and over 15% of eight other affiliated markets.

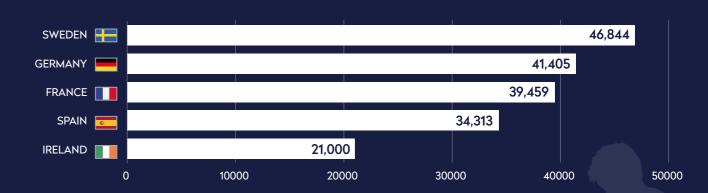
Whilst the markets with the highest number of junior golfers - namely Sweden (46,844), Germany (41,405) and France (39,459) – appear to have a significant absolute number of junior registered players, they only account for 9.7%, 6.5% and 9.6% respectively of their total national registered golfers. The opportunity to increase the overall proportion of junior players in these developed markets is substantial. There are many initiatives to grow the junior game further, which is needed for the long term health of the sport. They include the case study outlining the GolfSixes Leagues and tournaments initiated in the UK and run by The Golf Foundation charity.

The format is being embraced in many other markets as well as in co-sanctioned tournaments competed on the European and Ladies European Tours.

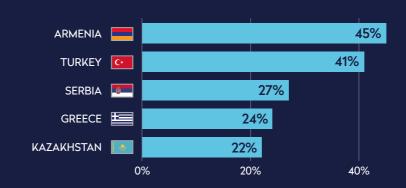
Younger players may start the game through adventure golf, mini-golf, par 3 or pitch & putt - and these are all established entry points to the sport – but it is the transition into regular play and junior membership that is important for the future growth and development of golf.

The ffgolf case study illustrates how the establishment of 101 short-courses, driving-ranges and starter centres with a focus on urban locations is also succeeding in attracting younger and new golfers to the sport.

Top five markets for total number of junior golfers.



Top five markets for junior golfers as a percentage of total golfers.



Junior golfers as a proportion of total registered golfers in Europe

12

There are many initiatives to

welcoming and a family sport. In

many established golf markets,

predominantly male in terms of

player profiles, and this is being

addressed with programmes to

to play golf, and ensure that

to the game are encouraged.

attract more women and children

programmes to introduce children

and strategic intention to ensure

golf venues and the golf industry

encourage women and girls to be

actively involved and represented

Whilst the Women in Golf Charter

has not yet impacted significantly

on levels of female participation,

across all levels of the sport.

ensure that golf is inclusive,

the game has been seen as

Golf courses

Of the 8,991 golf courses in Europe – made up of 9-hole, 18-hole and other dedicated golf facilities – 60.1% of them or exactly 5,400 courses are concentrated in five established markets – England, Germany, France, Sweden and Scotland. Across Europe, the average number of total registered golfers per course is 460 players with 12 markets or 26% of the affiliated countries having greater

player pressure on their full length course inventory – the Netherlands leads the way with 1,179 players per course followed by Switzerland at 783, Sweden (732), Finland (728) and Luxembourg (678). This shows the player demand in Scandinavia and central Europe. In comparison, there are 19 markets or 40% of affiliated countries who have fewer than 200 golfers per golf course.

Golf courses in Europe (Golf Around the World)

400

Average number of total registered golfers per golf course in Europe

Top five markets for number of golf courses (Golf Around the World).



Affiliated countries with over 400 golf courses in Europe

Golf around the world

In some cases, the number of golf courses affiliated to each federation is different to the total inventory of golf courses as detailed in The R&A's Golf Around the World publication. This R&A initiative, working with the US-based National Golf Foundation, has been monitoring the number of golf courses around the world – that have over 6 holes per venue – for many years.

In order to ensure consistency of reporting across the markets in The R&A's jurisdiction, the Golf Around the World golf course numbers have been used in the calculation of the registered golfers per course in Europe.

In the federation statistics section, details have been provided by the national federations on the number of 18-hole, 9-hole and other golf courses affiliated to the federation. These numbers may not correlate completely with the total number of golf courses in each country as identified by Golf Around the World.

6-hole and 9-hole courses

There have been a number of initiatives – such as the establishment of 101 compact golf courses and starter centres by ffgolf in France – to encourage accessibility to the sport through reducing the time taken to play golf, through the promotion of 'ready

golf' and by establishing shorter formats of the game.

Many of the national federations have not recorded the total inventory of 9-hole courses in their markets, but the statistics record almost 1,700 9-hole courses currently being affiliated.

With millennials and many of the younger potential players for the sport being time-short and having a multitude of competing leisure time activities, the benefits of encouraging play on shorter length courses and over 9 holes is a significant opportunity – and priority – for the sport.

Golf's bright future





This is the first report from The R&A and EGA on affiliated markets in Europe monitoring registered golfers, total golf facilities and golf courses and includes national federation contact information. It is an important landmark in understanding the state of golf from the affiliates' perspective and, whilst this has focused on Europe, golf is a truly global sport. Collating the information on a wider basis to understand the state of golf internationally is an important challenge.

Whilst total registered golfers are only 0.5% of the European population of over 871m, this does

not include those independent or nomadic golfers who may play either on a golf course or who actively take part in golf through driving ranges, golf simulators, pitch & putt or other forms of the game. These players add substantially to those who would be termed 'Golf Actives' in Europe. The sport employs many thousands of individuals in the industry, and consistently contributes over €15.1 billion⁽¹⁾ to the European economy. The potential exists to grow the sport further and increase per capita participation towards the rates seen in Scotland, Sweden or Iceland of greater than 3%.

There are also challenges and opportunities to grow women and girls participation and the family sport – and whilst Sweden's Vision 50/50 case study may still be short of its target, 14 markets have shown rates above 30% to be achievable – and a further 18 are already at levels of 20% to 30% adult women players.

The case studies in this report demonstrate routes to grow the sport and develop the game as a family activity in each market – and we hope these successes will inspire golfers, golf venues, and national federations to embrace the sport further and ensure golf continues to grow as a 'sport for life'.



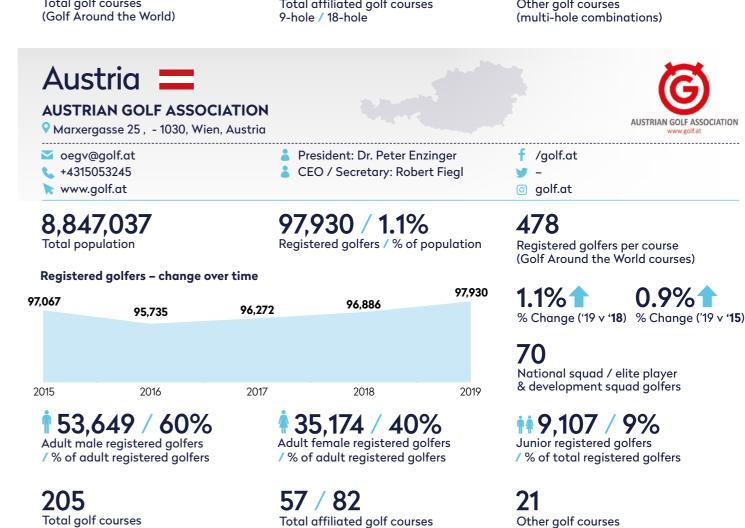
Affiliated EGA countries with female participation above 30%

Federation Statistics.

The R&A and the EGA are working closely with 47 affiliates across Europe to develop and sustain golf as an active and growth sport. Details on the national golf federations for each country follow – including their contact information and key individuals – as well as statistics on registered golfers in each country, change in this player number over the last five years and a summary of golf courses in each market – the totals recorded from the Golf Around the World brochure and those that are affiliated to the federation.

Andorra **I** ANDORRAN GOLF FEDERATION Carrer Sant Antoni, 5 - Entresol, - 700, Escaldes-Engordany, Andorra ✓ fga@fga.ad President: Xavier Espot Miró f /federaciogolfandorra +376861100 CEO / Secretary: Arjan Jethani www.federaciogolfandorra.com /ffgolf 77.006 445 / 0.6% 223 Total population Registered golfers / % of population Registered golfers per course (Golf Around the World courses) Registered golfers - change over time 445 268 % Change ('19 v '18) % Change ('19 v '15) 153 111 79 National squad / elite player & development squad golfers 2016 2018 2019 2017 325 / 80% 80 / 20% **11** 40 / 9% Adult male registered golfers Adult female registered golfers Junior registered golfers / % of adult registered golfers / % of adult registered golfers / % of total registered golfers Total golf courses Total affiliated golf courses Other affiliated golf courses (Golf Around the World) 9-hole / 18-hole (multi-hole combinations)

Armenia = NATIONAL GOLF ASSOCIATION OF ARMENIA Z. Sarkavagi Str. 145/1, Apt. 18 - 0091, Yerevan, Armenia golfarmenia@gmail.com President: Karen Hovhannisyan f /GolfinArmenia +37455050913 CEO / Secretary: www.golfarmenia.com /golf_in_armenia 110 / 0.0% 2,951,776 Registered golfers / % of population Total population Registered golfers per course (Golf Around the World courses) Registered golfers - change over time 110 0.0% % Change ('19 v '18) % Change ('19 v '15) 55 National squad / elite player & development squad golfers **15 / 25%** 45 / 75% **††** 50 / 45% Adult male registered golfers Adult female registered golfers Junior registered golfers / % of adult registered golfers / % of adult registered golfers / % of total registered golfers 1/0 0 Total golf courses Total affiliated golf courses Other golf courses (Golf Around the World) 9-hole / 18-hole (multi-hole combinations)



(multi-hole combinations)

17

(Golf Around the World)



AZERBAIJAN GOLF FEDERATION

🗣 c/o Dreamland Golf Club , Absheron Region, Baku Zig District, Heydar Aliyev, Bina, Azerbaijan

info@dreamlandgolfclub.com +994124047404

www.dreamlandgolfclub.com

Registered golfers - change over time

104

2016

President: -

CEO / Secretary: -

AZERBAIJAN

y -

9,942,334 Total population

104

2015

3

171 / 0.0%

Registered golfers / % of population

104

2018

Adult female registered golfers

/ % of adult registered golfers

17 / 11%

57

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

171

2019

National squad / elite player & development squad golfers

†† 18 / 11%

Junior registered golfers / % of total registered golfers

Other golf courses

136 / 89%

Adult male registered golfers / % of adult registered golfers

Total golf courses

0/2

104

2017

Total affiliated golf courses 9-hole / 18-hole

President: Vladimir Drazhin

176 / 0.0%

CEO / Secretary: Anatoli Ivanov

Registered golfers / % of population

(multi-hole combinations)

Belarus =

(Golf Around the World)

BELARUSIAN GOLF FEDERATION

Surganov st., 2, Office 6, Minsk

 info@ingolf.by +375297888333

www.ingolf.by

9.485.386

Total population

Registered golfers - change over time

N/A N/A N/A 2015 2016 2017 2018 2019

125 / 83%

(Golf Around the World)

Adult male registered golfers / % of adult registered golfers

Total golf courses

25 / 17%

Adult female registered golfers / % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

f /ingolf2010

y -

88

176

Registered golfers per course (Golf Around the World courses)

N/A

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 26 / 15%

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

Belgium **II**

ROYAL BELGIAN GOLF FEDERATION

Poulevard Louis Schmidt 87 / 6, - 1040, Brussels, Belgium

info@golfbelgium.be +3226722389

www.golfbelgium.be

11,422,068

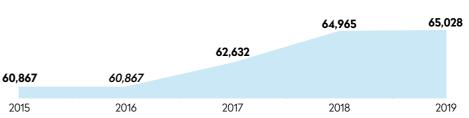
Total population

65,028 / 0.6% Registered golfers / % of population

President: Emmanuel Rombouts

CEO / Secretary: Timothée Simoens

Registered golfers - change over time



38,442 / 66% Adult male registered golfers

/ % of adult registered golfers

121 Total golf courses (Golf Around the World) / % of adult registered golfers

23 / 52 Total affiliated golf courses 9-hole / 18-hole

President: Jasmin Selmanagic

Registered golfers / % of population

CEO / Secretary: -

207 / 0.0%

19,881 / 34%

Adult fémale registered golfers

f /Royal-Belgian-Golf-Federation-372432369440883

537

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

11 6,705 / 10%

/ % of total registered golfers

Other golf courses (multi-hole combinations)

Bosnia and Herzegovina 🔊

GOLF ASSOCIATION BOSNIA AND HERZEGOVINA

Sarajevo Golf Klub - Slatina bb , - 71 000

info@bhqolf.ba +38733261110

www.bhgolf.ba

3,323,929 Total population

Registered golfers - change over time

207 118 118 118 118 2018 2019

135 / 81% Adult male registered golfers / % of adult registered golfers

Total golf courses (Golf Around the World)

Total affiliated golf courses 9-hole / 18-hole

Adult female registered golfers

/ % of adult registered golfers

y -

104 Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 40 / 19%

Junior registered golfers / % of total registered golfers

9

Other golf courses (multi-hole combinations)

18









Junior registered golfers

16







Bulgaria =

BULGARIAN GOLF ASSOCIATION

9 19 Oborishte Street, - 1504, Sofia, Bulgaria

s.underwood@golfbg.net

+35929430610 www.golfbg.com President: Krassimir Guergov

CEO / Secretary: Seth Underwood

f /bulgariangolfassociation

y -

7,024,216 Total population

775 / 0.0%

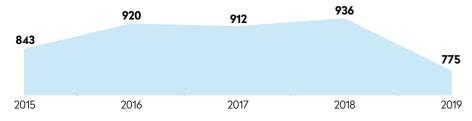
128 / 18%

Adult female registered golfers

/ % of adult registered golfers

Registered golfers / % of population

Registered golfers - change over time



568 / 82%

Adult male registered golfers / % of adult registered golfers

0/6

Total golf courses Total affiliated golf courses (Golf Around the World) 9-hole / 18-hole

78

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

23

National squad / elite player & development squad golfers

†† 79 / 10%

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

Croatia ==

10

CROATIAN GOLF ASSOCIATION

Trg Kresimira Cosica 11, - 10000, Zagreb, Croatia

office@golfportal.hr +38513091035

www.golfportal.hr

Total population

President: Emilijo Zubrinic CEO / Secretary: Sonja Jelaca f /HGScrogolf

y -

4,089,400

694 / 0.0%

128 / 20%

Adult female registered golfers

/ % of adult registered golfers

Registered golfers / % of population

Registered golfers - change over time

1.380 1.380 1.380 1.380 694 2015 2016 2017 2018 2019

512 / 80%

Total golf courses

(Golf Around the World)

Adult male registered golfers / % of adult registered golfers

3

Total affiliated golf courses 9-hole / 18-hole

99

Registered golfers per course (Golf Around the World courses)

-49.7% **-**49.7% **-**% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 54 / 8%

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

Cyprus

CYPRUS GOLF FEDERATION

Olympic House, Amfipoleos 21, Office B208 - 2025, Nicosia, Cyprus

cgf@cgf.org.cy +35722449874

www.cgf.org.cy

1,189,265

Total population

President: Demetris Papapetrou

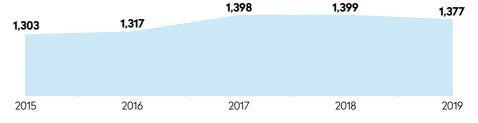
CEO / Secretary: Nick Rossides

f /CyprusGolfFederation @CyprusGolf

(o) **–**

1,377 / 0.1% Registered golfers / % of population

Registered golfers - change over time



974 / 75%

Total golf courses

(Golf Around the World)

Adult male registered golfers / % of adult registered golfers 329 / 25%

Adult female registered golfers / % of adult registered golfers

0/8

Total affiliated golf courses 9-hole / 18-hole

153

Registered golfers per course (Golf Around the World courses)

CZECH GOLE FEDERATION

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 74 / 5%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

Czech Republic

CZECH GOLF FEDERATION

Erpet Golf Centre, Strakonickà 2860 - 150 00, Prague 5 - Smichov, Czech Republic

+420296373111 www.cgf.cz

President: Zdenek Kodejs

53.252 / 0.5%

CEO / Secretary: Ales Libecajt

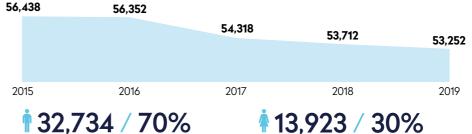
f /cgf.cz @czechgolf

/cesky.golf

10,625,695 Registered golfers / % of population

Total population

Registered golfers - change over time



32,734 / 70% Adult male registered golfers

132

Total golf courses

(Golf Around the World)

/ % of adult registered golfers

/ 53

Total affiliated golf courses 9-hole / 18-hole

Adult female registered golfers

/ % of adult registered golfers

403

Registered golfers per course (Golf Around the World courses)

-0.9% -5.6% % Change ('19 v '18) % Change ('19 v '15)

45

National squad / elite player & development squad golfers

†† 6,595 / 12% Junior registered golfers

/ % of total registered golfers

5

Other golf courses (multi-hole combinations)

Denmark ==

DANSK GOLF UNION

Vidraettens Hus, Broendby Stadion 20 - 2605, Broendby, Denmark

info@dgu.org

+4543262700 www.danskgolfunion.dk President: Lars Broch Christensen

CEO / Secretary: Morten Backhausen

/danskgolfunion

5,797,446 Total population

149,044 / 2.6%

Registered golfers / % of population

Registered golfers - change over time

150,916	151,139	151,243		
			149,044	149,044
2015	2016	2017	2018	2019
2015	2010	2017	2010	2017

100.037 / 70%

42,001 / 30% Adult female registered golfers Adult male registered golfers / % of adult registered golfers / % of adult registered golfers

346 Total golf courses (Golf Around the World) 17 / 148

Total affiliated golf courses 9-hole / 18-hole

431

Registered golfers per course (Golf Around the World courses)

DANSK GOLF UNION

% Change ('19 v '18) % Change ('19 v '15)

45

National squad / elite player & development squad golfers

†† 7.006 / 5%

Junior registered golfers / % of total registered golfers

24

Other golf courses (multi-hole combinations)

England +

ENGLAND GOLF

The National Golf Centre, The Broadway, Woodhall Spa, Lincolnshire LN10 6PU, England

 j.egan-wyer@englandgolf.org +441526354500

www.englandgolf.org

55.977.200

629.000 / 1.1%

President: Jenny Clink

CEO / Secretary: -

Registered golfers / % of population

Registered golfers - change over time

678.372

Total population

0, 0	,07 2	5,103			
	00	3,103	551,575	652,000	
				6	29,000
20	015 2	2016	2017	2018	2019

525,215 / 86% Adult male registered golfers

/ % of adult registered golfers

296 / 1,844

Total affiliated golf courses 9-hole / 18-hole

84,915 / 14%

Adult female registered golfers

/ % of adult registered golfers

f /EnglandGolf

@EnglandGolf

/england.golf

277

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

(R) ENGLANDGOLF

35

National squad / elite player & development squad golfers

18,870 / 3% Junior régistered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)



Collaborate to progress: Finnish Golf

innish Golf, the new umbrella name for the four key organisations leading golf in Finland, incorporates a new working cooperation between them - the Finnish Golf Union, Finnish Golf Course Owners Association, Finnish Golf Managers Association and the Finnish PGA - all located, since 2018, under the same roof in The Finnish House of Golf.

With a realisation of being stronger together across many areas of work - especially in marketing, communication and growing participation and the introduction of new golfers to the sport – expertise is now shared through collaboration.

All four stakeholders recognised the opportunity to build trust and grow meaningful collaboration between the parties.

The Finnish House of Golf co-operation forum was also established, with the Presidents and General Secretaries of all four partners meeting four times per year. Having reviewed the current state of the game and pressing issues, the forum then focused on more strategic themes and opportunities.

"Trust is even more valuable than money in a bank account. By working together the meetings and conversations were immediately more direct, more spontaneous and more actionable. We worked together side-by-side and made decisions. We had certain economies of scale working this way, but also a relaxed atmosphere, lots of laughs and cooperation which all drive to achieving results." Juha Korhonen, General Secretary, Finnish Golf Union.



From left to right: Juha Korhonen (General Secretary – Finnish Golf Union), Teemu Laakso (CEO – Finnish PGA) and Antti Hiltunen (CEO – Finnish Golf Managers Association (FGMA) and Finnish Golf Course Owners (SGK))

"Each of the parties were committed to find a common goal - and then to achieve this common goal of developing Finnish Golf together. Because we had the same focus – nobody had to make big compromises. It was vital for golf's sporting future to work together."

Juha Korhonen, General Secretary, Finnish Golf Union

This significant focus on partnership-working between stakeholders also reflects the nature of golf development in a progressive golfing nation who have embraced and continue to pilot innovative ideas. These include: Park Golf, Functional Parents Nights (offering children, parents and teachers fun golf experiences and links to local clubs) and the national plan for Multigolf Courses.

Now a new "Finnish Golf Strategy" is being developed together. Focus areas include: player loyalty and satisfaction; digitalisation and business intelligence within golf; sustainability and environmental issues; as well as employee experience for people who work in golf. The focus on all these initiatives will be to grow the sport of golf, and to do it with energy and focus. The key and route to achieving real success will be the co-operation of the stakeholders who make up a rejuvenated Finnish Golf.

22

Total golf courses

(Golf Around the World)

2.270

 $\mathbf{ffgolf}^{\mathfrak{c}}$

Estonia -

ESTONIAN GOLF ASSOCIATION

🗣 Audentese Spordikeskus , Tondi 84 - 11316, Tallinn, Estonia

info@golf.ee +3725280120 www.golf.ee

President: Ekri Mölder

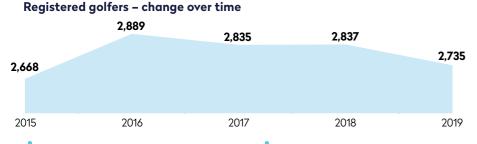
CEO / Secretary: Kristo Raudam

/eestigolfiliit

f /Golfiliit

1,320,884 Total population

2,735 / 0.2% Registered golfers / % of population



1,810 / 70%

Adult male registered golfers / % of adult registered golfers

10 Total golf courses (Golf Around the World) 767 / 30%

Adult female registered golfers / % of adult registered golfers

3/7

Total affiliated golf courses 9-hole / 18-hole

274

Registered golfers per course (Golf Around the World courses)

-3.6%

% Change ('19 v '18) % Change ('19 v '15)

12

National squad / elite player & development squad golfers

†† 158 / 6%

Junior registered golfers / % of total registered golfers

3

Other golf courses (multi-hole combinations)

Finland +

FINNISH GOLF UNION

Valimotie 10 . - 00380, Helsinki, Finland

✓ office@golf.fi

+358405305733 www.golf.fi

5.518.050

President: Hanna Hartikainen CEO / Secretary: Juha Korhonen f /Golfliitto

@golfliitto /golfliitto

Total population

138.955 / 2.5% Registered golfers / % of population

Registered golfers - change over time

142,757 143,182 142,372 138,955 138.955 2015 2016 2017 2018 2019

88.620 / 70%

Adult male registered golfers / % of adult registered golfers

/ % of adult registered golfers

191

Total golf courses (Golf Around the World)

37,168 / 30% Adult female registered golfers

Total affiliated golf courses 9-hole / 18-hole

728

Registered golfers per course (Golf Around the World courses)

0.0%

% Change ('19 v '18) % Change ('19 v '15)

50

National squad / elite player & development squad golfers

13,167 / 9%

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

France II



FRENCH GOLF FEDERATION

♦ 68, rue Anatole France , - 92309, Levallois-Perret Cedex, France

ffgolf@ffgolf.org +33141497700

www.ffgolf.org

President: Jean-Lou Charon CEO / Secretary: Christophe Muniesa

f /ffgolf @ffgolf

/ffgolf

66,987,244 Total population

412,726 / 0.6% Registered golfers / % of population

Registered golfers - change over time

419.902



271,216 / 73%

Adult male registered golfers / % of adult registered golfers

804

Total golf courses (Golf Around the World)

102,051 / 27% Adult female registered golfers

/ % of adult registered golfers

187 / 544

Total affiliated golf courses 9-hole / 18-hole

513

Registered golfers per course (Golf Around the World courses)

0.6%

% Change ('19 v '18) % Change ('19 v '15)

27

National squad / elite player & development squad golfers

11 39,459 / 10%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

Georgia

GEORGIAN GOLF FEDERATION

🔍 A. Abasheli st.16,Tbilisi,Georgia , - 0179, Tbilisi, Georgia

info@geo-golf.ge

info@ge

+995322224797

www.geo-golf.ge

3.731.000 Total population

155 / 0.0%

Registered golfers / % of population

President: Gela Mikadze

CEO / Secretary: Misha Dzadzamia

Registered golfers - change over time

50 50 50 50 2015 2016 2017 2018 2019

110 / 81%

Adult male registered golfers / % of adult registered golfers

(Golf Around the World)

Total golf courses

25 / 19% Adult female registered golfers

/ % of adult registered golfers

2/3

Total affiliated golf courses 9-hole / 18-hole

f /presidentbesotediashvili

/georgiangolffederation

Registered golfers per course (Golf Around the World courses)

210.0% 210.0% % Change ('19 v '18) % Change ('19 v '15)

52

National squad / elite player & development squad golfers

11 20 / 13%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

European Golf Participation Report



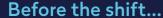
Industry learning from the development of smaller, easier and faster-to-play golf courses in urban areas across France.

t began with a hugely ambitious plan to capitalise on the staging of the 2018 Ryder Cup by facilitating the construction of 100 new golf courses and golf venues over ten years... though these would not be 'traditional' golf courses.

The French Golf Federation (ffgolf) had a strategy and broad vision to to create facilities that were all:

- smaller, easier and faster-to-play
- more urban and easy to access
- more affordable

What might other golfing nations learn from France's Compact Urban Courses project?



Prior to the launch of the plan, the picture of the golf infrastructure in France showed a monotype golf facility supply with a majority of large golf courses, often located in rural areas away from the main population centres, and dedicated to competition.

Running contrary to this facility provision lay a significant demand from the general public based on a growing desire for leisure, speed, ease, health, nature and wellbeing.

In response, there was a realisation that the ffgolf must develop smaller, more accessible golf facilities offering quick, affordable play,



but more importantly...

- create new and alternative leisure options and venues
- create social links for the adjacent urban community
- create venues that are economically viable at a local level
- create local employment and new jobs whilst completing the sports offer
- create tourist destinations and tourism appeal
- enhance the local environment
 in particular those areas liable
 to flooding, municipal dumping
 and industrial wasteland

"Offering new facilities to the general public has a direct impact on participation in terms of age group, gender and playing frequency. Our research demonstrates that, through these short course facilities, we are able to attract more juniors and more ladies."

Christophe Muniesa, Executive Director, ffgolf "Any proposed change in the image of golf implies a change of user population and thereby a need to change the facilities offer."

Christophe Muniesa, Executive Director, ffgolf

2504

Jobs have been created

£220k

Average revenue per new urban golf centre

The picture after ten years...

Recently the 101st facility was opened in Toulouse and over the last 10 years, 80,000 golfer licence cards have been delivered through these new facilities. Encouragingly, among this number are 17,000 new golfers. Attracting new players was one of the core aims of the project.

It is highly likely that these new facilities are also playing a critical role in retaining many of the existing golfers within the sport in France.

In addition, over 250 jobs have been created and demand for coaching from golf professionals has increased. The economic viability and sustainability of the courses is demonstrated through an average revenue of €220,000 and 3,000 green fees per course.

So, if you find yourself near an urban area in France, rent a set of golf clubs for €6, hit practice balls for €2.50, then play a game of golf for €18 at the weekend. If you like it enough then annual membership will cost you a very reasonable €430 for an adult and €200 for a junior – or less than €9 and €4 a week respectively.

These are average prices on offer at 101 compact courses across the country.

What can be learned?

ffgolf has been responsible for leading the project - providing guidance and know-how, facilitating environmental studies and help with finding appropriate venue locations - as well as providing introduction to local and national government. Alongside public support much of the funding of the new centres has come from private enterprise investment. Having a suitable portfolio of golf facilities, each with a golf range and in France with a PGA Pro to support coaching – is critical for growing the sport in any country.

For other countries considering this approach, ffgolf believes it is all about location. This kind of compact golf venue has to be close to a city and reachable by public transportation. It also helps to be close to a catchment area in which you already have some golfers. As Christophe Muniesa explains "It is actually a great asset to have golfers living nearby your facility, in order to help you to raise awareness about the game and the new possibilities offered by this kind of golf course."

For established golfing nations, with ample supply of traditional 18-hole golf facilities, are there elements of this initiative that can help shape future strategy for what golf facilities should include in order to attract new participants and retain existing golfers?

For smaller golfing nations, does this facilities model offer you more potential for building your base of participants?





GERMAN GOLF FEDERATION

Vreuzberger Ring 64, - 65205, Wiesbaden, Germany

info@dgv.golf.de

info@dg +49611990200

www.golf.de/dgv

President: Claus M. Kobold CEO: Alexander Klose/ Marcus **y** -

(i) /deutschergolfverband

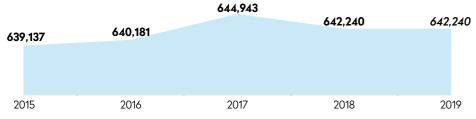
82,927,922 Total population

642,240 / 0.8% Registered golfers / % of population

Neumann/ Jörg Schlockermann

Registered golfers per course

Registered golfers - change over time



380,205 / 63% Adult male registered golfers / % of adult registered golfers

220,630 / 37% Adult female registered golfers

1.050 Total golf courses (Golf Around the World) / % of adult registered golfers

162 / 429 Total affiliated golf courses 9-hole / 18-hole

612

(Golf Around the World courses)

0.0%

% Change ('19 v '18) % Change ('19 v '15)

60

National squad / elite player & development squad golfers

11 41.405 / 6% Junior régistered golfers / % of total registered golfers

139

Other golf courses (multi-hole combinations)

Greece =

HELLENIC GOLF FEDERATION

P.O. Box 70003, - 166 10, Glyfada Athens, Greece

info@hgf.gr +302108941933

www.hgf.gr

CEO / Secretary: Thomas Tokas

President: Petros Doukas

f /groups/859256904146300

y -

10,727,668 Total population

829 / 0.0% Registered golfers / % of population

Registered golfers - change over time

2,350 1.830 1.038 830 829 2016 2017 2018 2019 2015

522 / 83%

(Golf Around the World)

Adult male registered golfers / % of adult registered golfers

Total golf courses

106 / 17%

Adult female registered golfers / % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

Registered golfers per course (Golf Around the World courses)

-0.1% -64.7% % Change ('19 v '18) % Change ('19 v '15)

28

National squad / elite player & development squad golfers

11 201 / 24%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

Hungary =

HUNGARIAN GOLF FEDERATION

Registered golfers - change over time

1,498

2016

896 / 74%

Adult male registered golfers

/ % of adult registered golfers

Alkotás u. 44., - 1123, Budapest, Hungary

office@hungolf.hu +36706232430

www.hungolf.hu

9,768,785

Total population

1,498

2015

17

👗 CEO / Secretary: Áron Makszin

1,311 / 0.0%

President: Dr. Norbert Szivek

Registered golfers / % of population

1,311

2018

Adult female registered golfers

/ % of adult registered golfers

Total affiliated golf courses

315 / 26%

6/7

9-hole / 18-hole

f /Magyar-Golf-Szövetség-264728533608

o /magyar_golf_szovetseg

77

Registered golfers per course (Golf Around the World courses)

0.0%

% Change ('19 v '18) % Change ('19 v '15)

20

1.311

2019

National squad / elite player & development squad golfers

†† 100 / 8%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

Iceland ==

Total golf courses

(Golf Around the World)

GOLF UNION OF ICELAND

Sport Center Laugardalur - Engjavegur 6, - 104, Reykjavik, Iceland

1.222

2017

info@golf.is

+3545144050 www.golf.is

353.574

Total population

President: Haukur Örn Biraisson CEO / Secretary:

Brynjar Eldon Geirsson

17.846 / 5.0%

Registered golfers / % of population

Registered golfers - change over time

17,846 17.165 17.083 16.823 16.371 2016 2017 2019 2015 2018

10,427 / 67% Adult male registered golfers

75

Total golf courses

(Golf Around the World)

/ % of adult registered golfers

42 / 20

Total affiliated golf courses 9-hole / 18-hole

5,101 / 33%

Adult female registered golfers

/ % of adult registered golfers

f /golfaislandi @ golfsamband

/golf.is

238 Registered golfers per course

(Golf Around the World courses)

9.0%1

% Change ('19 v '18) % Change ('19 v '15)

120

National squad / elite player & development squad golfers

Junior registered golfers /% of total registered golfers

Other golf courses (multi-hole combinations)

ICELAND

Lava, mountains, glaciers and even more new golfers – roving professionals making golf more accessible across Iceland.

n the most sparsely populated country in Europe, an impressive 16% of the population golf at least at an unprecedented level. However, once a year on courses that follow the contours of a naturally dramatic at elite level, the GSI recognises landscape characterised by lava fields, mountains and glaciers.

Despite this, the Golf Union of Iceland (GSI) continues to look at how to consistently introduce new people to the sport, particularly looking beyond the main centres of population to more remote areas.

In recent years, Iceland has seen increasing success at the top end of the sport. Golf at the performance

level in Iceland is now among the top four sports and media interest is in order to deliver performance it must ensure the viability of the game at the grassroots level.

The Roving Pro project is one part of the GSI seven year Golf Development Plan (2013-2020) seeking to make golf accessible for all people across the country. Supported by funding from The R&A, roving PGA golf professionals visited five rural golf clubs without access to a professional, resulting

in over 80 new golfers joining the sport, 50 of whom were girls.

This positive outcome after only one year reflects a priority on improving the standard of coaching, particularly regarding participation and retention of golfers. It also clearly demonstrates the effect that a reasonably straightforward and inexpensive initiative can have.

The strong working collaboration between the GSI and the PGA of Iceland is a reminder of the critical importance of partnership working when setting out golf development targets.

of the population golf at least once a year

With the realisation that we are all 'on the same team' and that for the greater good of golf, we must grow the game together for future generations to engage with the game. A new harmonious relationship has been established. We now have the PGA and Golf Union working in a synergised tandem to deliver a master vision.'

Gregor Brodie, GSI Sports Director / National Coach



GOLFING UNION OF IRELAND

Registered golfers - change over time

National Headquarters, Carton Demesne, Maynooth, Ireland

pat@gui.ie +35315054000 www.golfnet.ie

6,735,106

Total population

194,151

President: Jim McGovern **●** @GUIGolf

CEO / Secretary: (a) -

f /golfingunionofireland

184,017 / 2.7%

Sandyford Business District, Dublin 18, Ireland

info@ilgu.ie +353 1 2934833 www.golfnet.ie

President: f /IrishLadiesGolf Brigid McCaw @IrishLadiesGolf

Sinead Heraty

373

Registered golfers / % of population

IRISH LADIES GOLFING UNION

Registered golfers per course (Golf Around the World courses)

-0.1%

% Change ('19 v '18) % Change ('19 v '15)

36

National squad / elite player & development squad golfers

iii 21.000 / 11%

Junior régistered golfers / % of total registered golfers

30

Other golf courses (multi-hole combinations)

189,429

184,218 184.218 184.017 2015 2017 2019

127,000 / 78% Adult male registered golfers / % of adult registered golfers

494

Total golf courses (Golf Around the World) ⁷ 290

Total affiliated golf courses

36.017 / 22%

Adult female registered golfers

/ % of adult registered golfers

Israel ==

ISRAEL GOLF FEDERATION

P.O. Box 141. - 38900. Caesarea, Israel

chairman@israelgolffed.org +972543451516

www.israelgolffed.org

8.883.800 Total population

544 / 0.0% Registered golfers / % of population

CEO / Secretary: Irit Peleg

President: -

Registered golfers - change over time



466 / 88% Adult male registered golfers

Total golf courses

(Golf Around the World)

/ % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

Adult female registered golfers

/ % of adult registered golfers

f /IsraelGolfFed

y -

272

Registered golfers per course (Golf Around the World courses)

-32.5% -31.6%

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

11 16 / 3%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)





ITALIAN GOLF FEDERATION

Viale Tiziano, 74, - 00196, Roma, Italy

tecnico@federgolf.it +39063231825

www.federgolf.it

President: Franco Chimenti

CEO / Secretary: Maria Teresa Paparozzi /FederGolf

@FederGolf (i) /federazioneitalianagolf

60,431,283 91.165 / 0.2%

284 Registered golfers per course

(Golf Around the World courses)

6.3% % Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

i 11.015 / 12% Junior registered golfers

/ % of total registered golfers

Other golf courses (multi-hole combinations)

Total population

Registered golfers / % of population

Registered golfers - change over time

91,713 91,713 91.165 90.173 85,750 2015 2016 2017 2019

60,482 / 75%

Adult male registered golfers / % of adult registered golfers

321 Total golf courses (Golf Around the World) 96 / 117

Total affiliated golf courses 9-hole / 18-hole

19668 / 25%

Adult female registered golfers

/ % of adult registered golfers

KAZAKHSTAN GOLF FEDERATION

Kazakhstan

Nurtau Golf Club, Alatau Sanatorium - 050000, Tausamaly, ALA, Kazakhstan

kazfedgolf@gmail.com +7 (727) 222 0507

www.kazgolf.kz

18,276,499

Total population

CEO / Secretary:

President: Yerbol Bukharbayev

Abykaev Nurtay Abykayevich

1.020 / 0.0%

Registered golfers / % of population

Registered golfers - change over time

1020 1020 750 **750** 650 2015 2016 2017 2018 2019

600 / 75%

Total golf courses

(Golf Around the World)

Adult male registered golfers / % of adult registered golfers

200 / 25%

Adult female registered golfers / % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole



/kazfedgolf

113

Registered golfers per course (Golf Around the World courses)

0.0%

% Change ('19 v '**18**) % Change ('19 v '**15**)

National squad / elite player & development squad golfers

†† 220 / 22%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)



LATVIAN GOLF FEDERATION

Nilgravja iela 16, - 1034, Riga, Latvia

Registered golfers - change over time

info@golfaskola.lv +37129191428

www.golf.lv

1,926,542

Total population

Registered golfers / % of population

1,660 / 0.1%

President: Armands Puče

👗 CEO / Secretary: Armands Puče

1.660 1,660 1,004 1,004 1,004 2018 2015 2016 2017 2019

1,310 / 91%

Adult male registered golfers / % of adult registered golfers

13 Total golf courses (Golf Around the World) 130 / 9%

Adult female registered golfers / % of adult registered golfers

10 / 2

Total affiliated golf courses 9-hole / 18-hole

128

y -

Registered golfers per course (Golf Around the World courses)

0.0%

% Change ('19 v '18) % Change ('19 v '15)

26

National squad / elite player & development squad golfers

113% 13%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

Liechtenstein ==

LIECHTENSTEIN GOLF FEDERATION

Postfach 264 . - 9490. Vaduz. Liechtenstein

info@golf.li +4232321991

www.golf.li

President: Peter Tinner

CEO / Secretary: Thomas Schaber

y -

37.910 Total population

1.025 / 2.7% Registered golfers / % of population

Registered golfers - change over time

1,025 877 811 738 623 2015 2016 2017 2018 2019

616 / 64% Adult male registered golfers

N/A

Total golf courses

(Golf Around the World)

/ % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

345 / 36%

Adult female registered golfers

/ % of adult registered golfers

N/A

f /GVL1966

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

33

National squad / elite player & development squad golfers

11 64 / 6%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)



















LITHUANIA GOLF FEDERATION

Registered golfers - change over time

679

Olimpieciu str. 1-55, - 09200, Vilnius, Lithuania

info@golfofederacija.lt +37065744653

www.golfofederacija.lt

President: Česlav Okinčic

CEO / Secretary: Mindaugas Markevičius



1.354

2,789,533 Total population

568

1.354 / 0.0%

Registered golfers / % of population

1,101

2018

Adult female registered golfers

/ % of adult registered golfers

336 / 26%

193

Registered golfers per course (Golf Around the World courses)

f /golfofederacija

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

11 64 / 5%

Junior registered golfers / % of total registered golfers

0

Other golf courses

2015 2016 954 / 74%

Adult male registered golfers / % of adult registered golfers

1/5

801

2017

Total affiliated golf courses 9-hole / 18-hole

(multi-hole combinations)

Luxembourg =

LUXEMBOURG GOLF FEDERATION

Obomaine de Belenhaff , - 6141, Junglinster, Luxembourg

carlo@gastaldi.lu +35226782383

Total golf courses

(Golf Around the World)

www.flgolf.lu

607.728

Total population

3.392 / 0.6%

Registered golfers / % of population

President: Christian Schock

CEO / Secretary: Carlo Gastaldi

Registered golfers - change over time

3,557 3,487 3.392 3.392 3.271 2016 2017 2018 2019 2015

2.033 / 67%

(Golf Around the World)

Adult male registered golfers / % of adult registered golfers

Total golf courses

998 / 33%

Adult female registered golfers / % of adult registered golfers

5

Total affiliated golf courses 9-hole / 18-hole

678

y -

Registered golfers per course (Golf Around the World courses)

0.0%

-4.6%

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 361 / 11%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)



MALTA GOLF ASSOCIATION

Aldo Moro Street, - MRS9064, Marsa, Malta

Registered golfers - change over time

546

+35699499207

www.maltagolf.org

483,530

Total population

546

President: William Beck

583 / 0.1%

564

CEO / Secretary: lan Restall

555

Adult female registered golfers

/ % of adult registered golfers

Total affiliated golf courses

9-hole / 18-hole

131 / 25%

Registered golfers / % of population

f /Malta-Golf-Association-163753557010471/

(o) **–**

583

Registered golfers per course (Golf Around the World courses)

5.0%1

% Change ('19 v '18) % Change ('19 v '15)

583

National squad / elite player & development squad golfers

11 69 / 12%

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

Netherlands =

383 / 75%

Total golf courses

(Golf Around the World)

Adult male registered golfers

/ % of adult registered golfers

NETHERLANDS GOLF FEDERATION

P.O. Box 8585. - 3503. RN Utrecht. Netherlands

golf@ngf.nl

+31302426370

www.ngf.nl

17.231.017

Total population

CEO / Secretary: Jeroen Stevens

389.000 / 2.3%

President: Willem Zelsmann

Registered golfers / % of population

Registered golfers - change over time

389,000 387,429 382,234 376.594 376.594 2016 2017 2019

253.000 / 67% Adult male registered golfers

/ % of adult registered golfers

330 Total golf courses

(Golf Around the World)

175

Total affiliated golf courses 9-hole / 18-hole

123,000 / 33%

Adult female registered golfers

/ % of adult registered golfers



/NGF.NederlandseGolfFederatie

o nederlandse.golf.federatie

1.179

Registered golfers per course (Golf Around the World courses)

3.3%

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

13,000 / 3% Junior registered golfers

/ % of total registered golfers

25

Other golf courses (multi-hole combinations)

34



Norway

NORWEGIAN GOLF FEDERATION

Postbox 5000 , Sognsveien 75 A1, Ullevål Stadion - 0840, Oslo, Norway



www.golfforbundet.no

President: Marit Wiig

CEO / Secretary: Tor-Anders Hanssen f /golfforbundet

/golfforbundet

5,314,336 Total population

95,794 / 1.8% Registered golfers / % of population

502

Registered golfers per course (Golf Around the World courses)

Golf Federation

% Change ('19 v '18) % Change ('19 v '15)

65

National squad / elite player & development squad golfers

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

Registered golfers - change over time

102,007 101,349 100.702 99.822 95,794 2015 2016 2017 2018 20,870 / 24%

67,697 / 76% Adult male registered golfers

/ % of adult registered golfers

191

Total golf courses (Golf Around the World)

Poland ___

POLISH GOLF UNION

94 / 62

Total affiliated golf courses 9-hole / 18-hole

Adult female registered golfers

/ % of adult registered golfers

POLSKI GOLF

LIM Center, Al. Jerozolimskie 65/79 - 00-697, Warsaw, Poland

+48226305560

www.pzgolf.pl

Total population

37.978.548

5.949 / 0.0%

Bartłomiej Chełmecki

CEO / Secretary:

Registered golfers / % of population

President: Marek Michałowski

Registered golfers - change over time

5.949 5.690 4,711 4.021 3.739 2018

4,174 / 78% Adult male registered golfers

/ % of adult registered golfers

47

Total golf courses (Golf Around the World)

1,157 / 22% Adult female registered golfers / % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

f /PolandGolf

/polishgolfteam

127

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 618 / 10%

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

PORTUGUESE GOLF FEDERATION

Rua Santa Teresa do Menino Jesus Nº 6, 17°, - 1495-048, Alges, Portugal

+351214123780 www.fpg.pt

President: Miguel Franco de Sousa CEO / Secretary:

Miguel Franco de Sousa

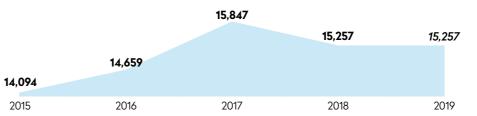
15.257 / 0.1%

Registered golfers / % of population

10,281,762

Total population

Registered golfers - change over time



11,195 / 79%

Adult male registered golfers / % of adult registered golfers

106 Total golf courses (Golf Around the World) Adult female registered golfers / % of adult registered golfers

0 / 91 Total affiliated golf courses 9-hole / 18-hole

2,934 / 21%

144

y -

Registered golfers per course (Golf Around the World courses)

0.0%

f /golfeportugal

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 1,128 / 7% Junior registered golfers

0

Other golf courses (multi-hole combinations)

Republic of North Macedonia

MACEDONIAN GOLF FEDERATION

Blv. Jane Sandanski 14-1/2, - 1000, Skopje, Republic of North Macedonia

mkdgolffed@gmail.com

+38922463083 www.golfmacedonia.com

President: Naum Janakiev CEO / Secretary: -

2,082,958 Total population

48 / 0.0% Registered golfers / % of population

Registered golfers - change over time

130 119 119 119 48 2018

35 / 88%

Total golf courses

(Golf Around the World)

0

Adult male registered golfers / % of adult registered golfers

0 / 0

Total affiliated golf courses 9-hole / 18-hole

Adult female registered golfers

/ % of adult registered golfers

5 / 13%

y -

Registered golfers per course

-63.1% -59.7% % Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

36







37



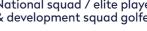






(Golf Around the World courses)











ROMANIAN GOLF FEDERATION

24, Carierei Str., - 105 400, Breaza, Romania

office@frgolf.ro +40723056789

www.frgolf.ro

President: Catalin Beciu

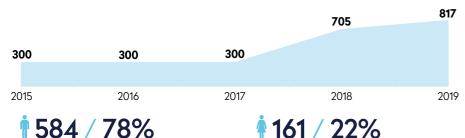
CEO / Secretary: Nicolae Kovacs



19,473,936 817 / 0.0% Total population

Registered golfers / % of population

Registered golfers - change over time



584 / 78% Adult male registered golfers

/ % of adult registered golfers

Adult female registered golfers / % of adult registered golfers

Total golf courses (Golf Around the World) 4/2

Total affiliated golf courses 9-hole / 18-hole

102

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† **72 / 9%**

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

Russia •

RUSSIAN GOLF ASSOCIATION

Office 378, 8, Luzhnetskaya nab. - 119991, Moscow, Russian Federation

info@rusgolf.ru +74957254719

www.rusgolf.ru

President: Victor Khristenko CEO / Secretary: Alexander Kochetkov

@Rusgolf92 /russian_golf_association

144,478,050 Total population

2.240 / 0.0% Registered golfers / % of population

Registered golfers - change over time

2,240 2.104 1.947 1,667 1,341 2015 2016 2017 2018 2019

1,302 / 72%

26

Total golf courses

(Golf Around the World)

Adult male registered golfers / % of adult registered golfers

497 / 28% Adult female registered golfers / % of adult registered golfers

Total affiliated golf courses



83

Registered golfers per course (Golf Around the World courses)

f /russiangolfassociation

67.0% % Change ('19 v '18) % Change ('19 v '15)

50

National squad / elite player & development squad golfers

†† 441 / 20%

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)



Significant growth in GolfSixes across UK and continental Europe.



ith 24 GolfSixes Leagues staged across 22 UK regions, 102 golf clubs took part in this fun-filled six-hole format across the UK in the summer of 2018. As the perfect entry level competition, the result was many young people being encouraged into the sport, and the GolfSixes events receiving significant financial support from The R&A.

The Golf Foundation initiative, in association with the European Tour, The R&A, England Golf, Wales Golf and Scottish Golf saw 1,160 juniors playing a total of 161 fixtures. 25% of the participants were girls and, crucially, the leagues led to an impressive 34% increase in junior membership at the clubs involved. There are plans for more than 50 Leagues in 2019, involving 200 golf clubs and over 2,500 young people taking part.

Lasting just over an hour, GolfSixes League matches are fast, fun and provide a sense of belonging as well as creating a foundation for

a long-lasting love of golf. Many participants have obtained or are about to obtain handicaps as a result of participation. The team structure enables young players to experience playing against other clubs in a fun Texas Scramble format – a great way of building confidence among new players.

65% of all the participating children's parents actively volunteered their support at the GolfSixes Leagues and 58% of PGA coaches in participating clubs provided additional practice sessions for GolfSixes League squad members.

The imagination of youngsters in the UK has been captured and similar leagues have been launched across Europe in Belgium, Denmark, Finland, France, the Netherlands and Portugal inspired by the European Tour event that features men and women competing against each other.

of the participants were girls

> of a total of 1,160 juniors

fixtures played



SCOTTISH GOLF

The Duke's, St Andrews KY16 8NX, Scotland

Registered golfers - change over time

199,244

- +441334466477
- www.scottishgolf.org
- President: Malcolm Mitchell
- CEO / Secretary: Andrew McKinlay
- /ScottishGolf
- @ScottishGolf
- /wearescottishgolf

5,438,100 Total population

199.764

180,281 / 3.3%

294

Registered golfers / % of population Registered golfers per course

(Golf Around the World courses)

GOLF..

% Change ('19 v '18) % Change ('19 v '15)

192,568 186,965 180.281 2015 2016 2017 2018

143,403 / 87% Adult male registered golfers / % of adult registered golfers

21,364 / 13% Adult female registered golfers / % of adult registered golfers

145 / 410 Total affiliated golf courses

9-hole / 18-hole

& development squad golfers

66

†† 15,514 / 9% Junior régistered golfers / % of total registered golfers

National squad / elite player

Other golf courses (multi-hole combinations)

Serbia ==

Total golf courses

(Golf Around the World)

614

GOLF ASSOCIATION OF SERBIA Ada Ciganlija 2, - 11000, Belgrade, Serbia

✓ office@golfas.rs +381114001810

www.golfasocijacijasrbije.rs

President: Dragan Šolak CEO / Secretary:

Irena Suturović Bogdanović

f /GolfasocijacijaSrbijeGolfAssociation

/golfasocijacijasrbije

OfSerbia

6,982,084 Total population

747 / 0.0%

Registered golfers / % of population

Registered golfers - change over time

747 747 747 747 747 2015 2016 2017 2018 2019

1437 / 80%

Total golf courses

(Golf Around the World)

Adult male registered golfers / % of adult registered golfers 110 / 20%

Adult female registered golfers / % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

374

Registered golfers per course (Golf Around the World courses)

0.0% 0.0% % Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 200 / 27%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

Slovakia 🔤

SLOVAK GOLF ASSOCIATION

V Kukucinova 26, - 831 02, Bratislava, Slovakia

+421244450727 www.skga.sk

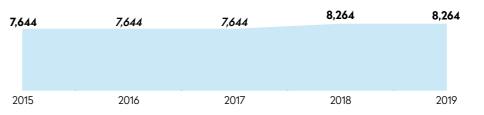
President: Tomáš Stoklasa 👗 CEO / Secretary: Kamil Balga f /skgagolf

/slovakgolf

5,447,011 Total population

8,264 / 0.2% Registered golfers / % of population

Registered golfers - change over time



5316 / 71%

Adult male registered golfers / % of adult registered golfers

Total golf courses

2186 / 29%

Adult female registered golfers / % of adult registered golfers

15 / 12

Total affiliated golf courses 9-hole / 18-hole

250

Registered golfers per course (Golf Around the World courses)

0.0%

% Change ('19 v '18) % Change ('19 v '15)

30

National squad / elite player & development squad golfers

†† 762 / 9%

Junior registered golfers / % of total registered golfers

3

Other golf courses (multi-hole combinations)

Slovenia ==

(Golf Around the World)

SLOVENIAN GOLF ASSOCIATION

Smartinska 152, - 1122, Ljubljana, Slovenia

golfzveza@golfzveza-slovenije.si +38614303200

Web

33

2,067,372

Total population

8.762

4.574 / 0.2% Registered golfers / % of population

President: Marijan Jurenec

CEO / Secretary: Gorazd Kogoj

Registered golfers - change over time

8.762 8,762 4,574 4,574 2016 2019 2015 2017 2018

2,933 / 68% Adult male registered golfers / % of adult registered golfers

Total golf courses (Golf Around the World)

1,397 / 32% Adult female registered golfers / % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

y -

327 Registered golfers per course (Golf Around the World courses)

0.0%

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 244 / 5%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)



ROYAL SPANISH GOLF FEDERATION

Arroyo del Monte, 5 , 28035 - 28035, Madrid, Spain

rfegolf@rfegolf.es +34915552682

www.rfegolf.es

President: Gonzaga Escauriaza

CEO / Secretary: Jorge Sagardoy

y @rfegolf (o) **–**

615

f /rfegolf

46,723,749 Total population

305,417 / 0.7%

270,463

2018

77,300 / 29%

Adult female registered golfers

/ % of adult registered golfers

Registered golfers - change over time

271,865

Registered golfers / % of population

12.9% 305,417

% Change ('19 v '18) % Change ('19 v '15)

56

National squad / elite player & development squad golfers

Registered golfers per course

(Golf Around the World courses)

11 34.313 / 11%

Junior registered golfers / % of total registered golfers

0

Other golf courses

497

280.712

Total golf courses (Golf Around the World) 103 / 291

Total affiliated golf courses 9-hole / 18-hole

(multi-hole combinations)

Sweden ==

SWEDISH GOLF FEDERATION

276,207

2016

193,804 / 71%

Adult male registered golfers

/ % of adult registered golfers

info@golf.se

+4686221500 www.golf.se

10,183,175

Total population

President: Maria Möller CEO / Secretary:

y -

Gunnar Håkansson

484.373 / 4.8% Registered golfers / % of population 732

Registered golfers per course

Registered golfers - change over time

491,768 486,571 484,373 476,837 474.777 2015 2016 2017 2018 2019

315,977 / 72%

Adult male registered golfers / % of adult registered golfers

662

42

Total golf courses

(Golf Around the World)

121,552 / 28% Adult female registered golfers / % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

(Golf Around the World courses)

2.0% -1.5%

% Change ('19 v '18) % Change ('19 v '15)

National squad / elite player & development squad golfers

†† 46,844 / 10%

Junior registered golfers / % of total registered golfers

Other golf courses (multi-hole combinations)

Switzerland ••

SWISS GOLF

Place Croix-Blanche 19, Case Postale 204 - 1066, Epalinges, Switzerland

info@swissgolf.ch

+41217857000 www.swissgolf.ch President: Reto Bieler

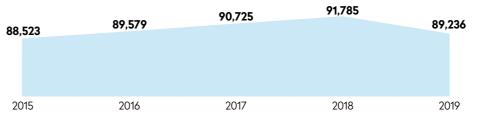
CEO / Secretary: Barbara Albisetti

f /infoswissgolf

89,236 / 1.0%

8,516,543 Registered golfers / % of population Total population

Registered golfers - change over time



153,302 / 64%

Adult male registered golfers / % of adult registered golfers

27 / 77

Total affiliated golf courses 9-hole / 18-hole

30,537 / 36%

Adult female registered golfers

/ % of adult registered golfers

783

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

190

National squad / elite player & development squad golfers

11 5,397 / 6%

Junior registered golfers / % of total registered golfers

0

Other golf courses (multi-hole combinations)

Turkey <a>

Total golf courses

(Golf Around the World)

114

TURKISH GOLF FEDERATION

Bestepe Mah. Yasam Is Merkezi, A Blok No:13/57 - 06050, Yenimahalle, Turkey

info@tgf.org.tr

+903123093945

www.tgf.org.tr

82,319,724

Total population

6.739 / 0.0% Registered golfers / % of population

President: Ahmet Ali Agaoglu

CEO / Secretary: Erdogan Akkaya

Registered golfers - change over time

7.083 6,776 6,776 6,739 6,739 2015 2016 2017 2018 2019

2,788 / 70% Adult male registered golfers

Total golf courses

(Golf Around the World)

33

/ % of adult registered golfers

20

Total affiliated golf courses 9-hole / 18-hole

1,190 / 30%

Adult female registered golfers

/ % of adult registered golfers

f /ResmiTurkiyeGolfFederasyonu @turkiyegolf

/turkiyegolffederasyonu

204

Registered golfers per course (Golf Around the World courses)

0.0%

% Change ('19 v '18) % Change ('19 v '15)

43

56

National squad / elite player & development squad golfers

11 2,761 / 41%

Junior registered golfers / % of total registered golfers

3

Other golf courses (multi-hole combinations)

European Golf Participation Report

Changing objectives, changing attitudes: The vision of 50% female participation in Sweden

he image of golf as a predominantly male sport, both in participation numbers and in the positions of leadership and influence, is a widespread perception around the sport and around the wider reach of society.

The R&A, through the Women in Golf Charter, as well as many other organisations in the sport are now championing campaigns to address this.

Vision 50/50 is the Swedish Golf Federation's innovative programme aimed at increasing women and girls participation in golf throughout Sweden to the level of 50%.

The case for change

Golf in Sweden had grown steadily over a period of 100 years until 2003 when participation numbers started to decline and continued to do so for 10 years in a row.

At that time the Swedish Golf Federation assessed its 473 clubs and found that of the 482,000 golf club members and the 200,000 non-registered players, only 28% were female.

Perhaps more significantly, only...

- 9% of club presidents were female
- 17% of club managers were female
- 23% of club committees were female

Vision 50/50 launched in 2016 with eight pilot golf clubs and has now grown to involve almost 100 clubs



nationwide.

Mapping the path to a new landscape

Vision 50/50 has a number of objectives:

- Adjust the course setup for better playing experiences for all people
- Establish good quality experiences within the club environment (clubhouse services, appropriate food and beverage offering, gyms, running paths)
- Arrange golf activities that focus on health and recreation (not only competition)
- Promote playing options that take less time
- Tackle outdated attitudes and beliefs still existing in golf

In addition, the Swedish Golf Federation set out two key challenges to the sport:

- 1. Do not place the problem on the *minority* (i.e. women) and hold them responsible for the imbalance in existence
- 2. Realise that changes need to happen among the *majority* (i.e. males)

"Our golf associations in Sweden, the Professional Golfers Association. the Golf Administrators Association and the Swedish Greenkeepers Association are important partners to achieve the change. Even the federation's sponsors and partners are important and can put pressure on us. We can already see examples of increased sponsorship income among the golf clubs that work according to Vision 50/50."

Annica Lundström, SGF National Project Manager, Vision 50/50



In 2003, of the 482,000 golf club members and the 200,000 non-registered players at 473 clubs, **only 28% were female**.

"Change in this area of the sport requires a certain courage to challenge prevailing norms and structures. During changes there will most likely be resistance from people. It is really hard to change deep rooted norms and structures but it is necessary for the sport in order to remain relevant to the younger generation. This will also take time."

Annica Lundström, SGF National Project Manager, Vision 50/50

Resourcing the vision

A team of five people lead Vision 50/50, with golf clubs and districts receiving support from the Swedish Golf Federation's Club Advisors. The objective was to build sustainable structures that would last over time.

Meetings were organised that educated clubs and districts about gender equality, structure and culture whilst inspiring through good case study examples. This created a deep understanding of all elements of Vision 50/50 and was unique within sport in Sweden.

Progress goals

With continuous progression in clubs being demonstrated since 2016, the 2020 goals for the vision are clear:

 Increase of 10,000 female golfers (approximately 20 per golf club) on 2016 figures

- More equal representation on club boards, with 35% women a goal
- The Vision 50/50 processes started in 200 clubs

In addition, the first ever female President of the Swedish Golf Federation was elected in 2017, offering a demonstrable shift at leadership level that further supports cultural change.

What can we learn?

The Swedish Golf Federation believes the programme could be used by any country or organisation. However, content must be adapted to the specific local culture and environment to make the participants feel more comfortable and the process to be culturally relevant.

Three crucial factors were identified as prerequisites for the change process in clubs:

- 1. That there is a will and commitment from the board and club management
- 2. There is a leader in the club that has experience of managing processes
- 3. There is an understanding that success will not happen overnight

Annica Lundström (SGF National Project Manager – Vision 50/50) believes that the change should take place where the people gather for the sport – namely at the golf club. Merely developing a policy document – to show a commitment by the national federation – does not in itself have any sustainable long-term effects.

With a vision, a dose of courage, commitment and some consistent resourcing, the vision of golf being played by 50% women and 50% men in a country may well be achievable. For those sharing this vision, look to Sweden for some guidance.

EUROPE – MULTI-MARKETS

Strategies for success:

New R&A Strategic Development Programme supports ten countries.



he R&A's 'Leading Golf Strategy Development Programme' was offered in Europe for the first time in 2019 to Federation representatives from ten nations.

Leading figures representing Bulgaria, Croatia, Cyprus, Estonia, Greece, Latvia, Lithuania, Malta, Serbia and Ukraine attended an intensive three- Leading the day workshop delivered in Paris.

The purpose of the workshop was to create a forum for national federations to reflect on their current strategic direction, key challenges and to share ideas and best practices which will help in the development of golf in their country.

Does strategy really matter?

With the most established golfing nations demonstrating the value of smart planning, vision setting and demonstrable measures of progress, worldwide with golf development an opportunity was identified for The R&A to provide support to

countries with ambition to grow the game but not yet at the stage of strategizing on a national scale.

The programme was shaped around the four key elements of strategy for developing and growing golf: planning, formulation, implementation and evaluation.

development of plans

The workshop not only supported golf and organisational development, but also critically offered a platform for personal development. Participants developed their own strategic management competencies to support them in their roles as leading figures in golf within their respective countries.

The R&A aims to invest over £200 million over a ten-year period into golf, a substantial proportion of which will go to support affiliates initiatives which are driven by a clear national strategy for golf.

"The value of the programme cannot be stressed too highly. The sheer intensity has acted as a catalyst for us to create a more professional structure and effective task prioritisation. Our Strategic Plan, which was inspired by the programme speakers, is proving crucial in the development of golf at national and local level in Ukraine, including better communication between stakeholders and a pleasing growth in participation (especially by women)."

Tetiana Rybchenko, Board Member, Ukrainian Golf Federation

Ukraine =

UKRAINIAN GOLF FEDERATION

9 39 Pushkinskaya St., Suite 38 - 01004, Kyiv, Ukraine

info@ukrgolf.org +380442793763

www.ukrgolf.org

President: Oleg Korban CEO / Secretary: Alena Tereshchuk

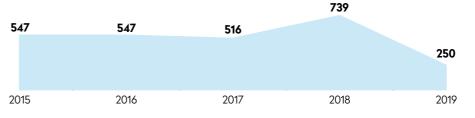
f /ugfgolf

/ugfgolf

44,622,516

250 / 0.0% Registered golfers / % of population

Registered golfers - change over time



181 / 79%

Adult male registered golfers / % of adult registered golfers

Total golf courses (Golf Around the World) 47 / 21%

Adult female registered golfers / % of adult registered golfers

3/4

Total affiliated golf courses 9-hole / 18-hole

36

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

24

National squad / elite player & development squad golfers

† 22 / 9%

Junior registered golfers /% of total registered golfers

Other golf courses (multi-hole combinations)

Wales 🚜

WALES GOLF

Catsash, Newport, Gwent, NP18 1JQ, Wales

office@golfunionwales.org +441633436040

www.walesgolf.org

3.183.600 Total population

CEO / Secretary: Richard Dixon

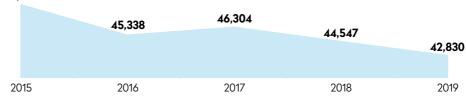
President: Mike Bryant

42.830 / 1.3%

Registered golfers / % of population

Registered golfers - change over time

49,084



34,603 / 87% Adult male registered golfers / % of adult registered golfers

186 Total golf courses (Golf Around the World)

5.221 / 13% Adult female registered golfers

/ % of adult registered golfers

Total affiliated golf courses 9-hole / 18-hole

f /walesgolf @wales_golf /walesgolf

230

Registered golfers per course (Golf Around the World courses)

% Change ('19 v '18) % Change ('19 v '15)

51

National squad / elite player & development squad golfers

11 3,006 / 7% Junior registered golfers

/ % of total registered golfers

Other golf courses (multi-hole combinations)

National Federation Statistic Summary.

The following tables rank and detail the national federation supplied statistics to show comparability across The R&A European affiliates and EGA members.

Registered Golfers – ranked from highest to lowest absolute numbers.

Marke	et	Absolute #
	Germany	642,240
+	England	629,000
	Sweden	484,373
		412,726
	Netherlands	389,000
6		305,417
-	Ireland	184,017
×	Scotland	180,281
	Denmark	149,044
	Finland	138,955
		97,930
	Norway	95,794
		91,165
	Switzerland	89,236
	Belgium	65,028
	Czech	53,252
14	Wales	42,830
#		17,165
(8)		15,257
	Slovakia	8,264
C*	Turkey	6,739
	Poland	6,268
	Slovenia	4,574
	Luxembourg	3,392
	Estonia	2,735
	Russia	2,240
	Latvia	1,660
€	Cyprus	1,377
	Lithuania	1,354
	Hungary	1,311
•	Liechtenstein	1,025
•	Kazakhstan	1,020
☱	Greece	829
	Romania	817
	Bulgaria	775
Ů	Serbia	747
	Croatia	694
*	Malta	583
*	Israel	544
		445
	Ukraine	250
	Bosnia and Herzegovina	207
	Belarus	176
•	Azerbaijan	171
+++	Georgia	155
	Armenia	110
€	Republic of North Macedonia	48
	Republic of North Muceuonia	70

Registered Golfers per Course (Golf Around the World) - ranked from highest to lowest golfers per course.

магке		Absolute #
	Netherlands	1,179
+	Switzerland	783
+	Sweden	732
+	Finland	728
	Luxembourg	678
8	Spain	615
	Germany	612
+	Malta	583
	Belgium	537
	France	513
	Norway	502
	Austria	478
	Denmark	431
	Czech	403
ê	Serbia	374
■+	Ireland	373
	Slovenia	327
×	Scotland	294
	Italy	284
+	England	277
	Estonia	274
¢	Israel	272
	Slovakia	250
	Iceland	238
***	Wales	230
8	Andorra	223
C+	Turkey	204
	Lithuania	193
€	Cyprus	153
(8)	Portugal	144
	Latvia	128
	Poland	126
	Kazakhstan	113
	Armenia	110
	Bosnia and Herzegovina	104
	Romania	102
**	Croatia	99
	Greece	92
	Belarus	88
	D	0/
	Russia	86
		78
	Bulgaria	
(-	Bulgaria Hungary	78
· ·	Bulgaria Hungary Azerbaijan	78 77
	Bulgaria Hungary	78 77 57 52
· ·	Bulgaria Hungary Azerbaijan Georgia	78 77 57

Adult male registered golfers - showing absolute and % of

idult golfers.				_	% of adult
Mark	et	%#	Absolute #	Marl	ket
	Latvia	91%	1,310		Austria
(•	Azerbaijan	89%	136		Germany
٥	Israel	88%	466	+	Switzerland
\divideontimes	Republic of			•	Liechtenstein
	North	88%	35		Belgium
	Macedonia				Luxembourg
×	Scotland	87%	143,403	#	Iceland
	Wales	87%	34,603		Netherlands
+	England	86%	525,215	-	Slovenia
	Belarus	83%	125	C*	Turkey
	Greece	83%	522		Czech
	Bulgaria	82%	568	_	Estonia
++-	Georgia	81%	110	==	Denmark
	Bosnia and	81%	135	+	Finland
	Herzegovina				Slovakia
8	Andorra	80%	325	*	Spain
	Croatia	80%	512	+-	Sweden
ğ	Serbia	80%	437		Russia
	Ukraine	79%	181		France
3	Portugal	79%	11,195		Lithuania
	Romania	78%	584		Hungary
	Poland	78%	4,159	*	Malta
	Ireland	78%	127,000	€	Cyprus
	Norway	76%	67,697		Kazakhstan
	Italy	75%	60,482		Armenia
	Kazakhstan	75%	600		Italy
	Armenia	75%	45	#	Norway
€	Cyprus	75%	974		► Ireland
*	Malta	75%	383		Poland
	Hungary	74%	896		Romania
_	Lithuania -	74%	954	(3)	Portugal
•	France	73%	271,216		Ukraine
_	Russia	72%	1,302	- E	Serbia
	Sweden	72%	315,977		Croatia
4	Spain	71%	193,804	8	Andorra
	Slovakia	71%	5,316		Bosnia And
±.	Finland	70%	88,620		Herzegovina
	Denmark	70%	100,037	* * *	Georgia
	Estonia	70%	1,810		Bulgaria
	Czech	70%	32,734		Greece
C+	Turkey	70%	2,788		Belarus
	Slovenia	68%	2,933	+	England
	Netherlands	67%	253,000	14	Wales
	Iceland	67%	10,427	×	Scotland
=	Luxembourg	67%	2,033	\divideontimes	Republic
α	Belgium	66%	38,442		Of North
α .	Liechtenstein	64%	616		Macedonia
+	Switzerland	64%	53,302	*	Israel
	Germany	63%	380,205	C•	Azerbaijan

Adult female registered golfers – showing absolute dult golfers.

40%

37%

36%

36%

34%

33%

33% 33%

32%

30%

30%

30%

30%

30% 29%

28% 28%

27%

26%

26% 25%

25% 25%

25%

25% 24%

22%

22%

22%

21% 21%

20%

20%

20% 19% 19% 18%

17% 17%

14%

13%

13%

13%

12% 11%

	% of	total gol
Absolute #	Mark	et
35,174		Armenia
220,630	C*	Turkey
30,537	B	Serbia
345		Greece
19,881		Kazakhstar
998		Russia
5,101		Bosnia And
123,000		Herzegovin
1,397	$\Rightarrow \in$	Republic
1,190		Of North Macedonia
13,923		Belarus
767		Latvia
42,001	#	
37,168		Iceland
2,186	#	Georgia
77,300		Czech
121,552		Italy
497	*	Malta
102,051		Ireland
336	•	Spain
315	=	Luxembour
131	C•	Azerbaijan
329		Poland
200		Belgium
15	_	Bulgaria
19,668	-	Sweden
20,870		France
36,017	+	Finland
1,154		Austria
161		Slovakia
2,934		Andorra
47		Romania
110		Ukraine
128	×	Scotland
80	-	Croatia
00		Hungary
32	#=	Norway
25	•	Portugal
128	14	Wales
106		Germany
25	8	Liechtenste
84,915	+	Switzerland
5,221	_	Estonia
21,364	*	Cyprus
21,004	-	Slovenia
5		Lithuania
J	==	Denmark
62		Netherland
17	—	England
130	*	Israel
.50		.5.461

Junior registered golfers - showing absolute and % of total golfers.

Mark	et	%#	Absolute #
	Armenia	45%	50
C*	Turkey	41%	2,761
Ü	Serbia	27%	200
≝	Greece	24%	201
	Kazakhstan	22%	220
	Russia	20%	441
	Bosnia And	19%	40
	Herzegovina	1770	40
$\Rightarrow \in$	Republic	.=	_
	Of North Macedonia	17%	8
	Belarus	15%	26
	Latvia	13%	220
=	Iceland	13%	2,318
+	Georgia	13%	2,310
	Czech	12%	6,595
П	Italy	12%	11,015
+	Malta	12%	69
-	- Ireland	11%	21,000
2	Spain	11%	34,313
	Luxembourg	11%	361
· ·	Azerbaijan	11%	18
	Poland	10%	618
ī	Belgium	10%	6,705
	Bulgaria	10%	79
	Sweden	10%	46,844
П	France	10%	39,459
+	Finland	9%	13,167
	Austria	9%	9,107
	Slovakia	9%	762
80	Andorra	9%	40
	Romania	9%	72
	Ukraine	9%	22
×	Scotland	9%	15,514
-	Croatia	8%	54
	Hungary	8%	100
#	Norway	8%	7,227
(9)	Portugal	7%	1,128
1	Wales	7%	3,006
	Germany	6%	41,405
8	Liechtenstein	6%	64
+	Switzerland	6%	5,397
-	Estonia	6%	158
€	Cyprus	5%	74
-	Slovenia	5%	244
	Lithuania	5%	64
==	Denmark	5%	7,006
	Netherlands	3%	13,000
+	England	3%	18,870
¢	Israel	3%	16

48

Austria

60%

53,649

Latvia

National squad / elite player and development squad golfers.

und development squad goners.			
Market		Absolute #	
	Andorra	7	
	Armenia	0	
	Austria	70	
· ·	Azerbaijan	0	
	Belarus	19	
	Belgium	0	
	Bosnia And Herzegovina	0	
	Bulgaria	23	
- 10	Croatia	7	
€	Cyprus	0	
	Czech	45	
==	Denmark	45	
+	England	35	
-	Estonia	12	
+	Finland	50	
	France	27	
* *	Georgia	5	
	Germany	60	
	Greece	28	
=	Hungary	20	
	Iceland	120	
	Ireland	36	
*	Israel	0	
	Italy	0	
	Kazakhstan	0	
	Latvia	26	
M	Liechtenstein	0	
	Lithuania	17	
	Luxembourg	0	
*	Malta	7	
	Netherlands	0	
#=	Norway	65	
_	Poland	0	
•	Portugal	0	
\divideontimes	Republic Of North Macedonia	0	
	Romania	0	
	Russia	50	
×	Scotland	66	
- B	Serbia	8	
•	Slovakia	30	
-	Slovenia	0	
<u>.c.</u>	Spain	56	
=	Sweden	0	
+	Switzerland 	190	
C+	Turkey	56	
	Ukraine	24	
	Wales	51	

Golf Courses (Golf Around the World).

Market		Absolute #
+	England	2,270
	Germany	1,050
	France	804
-	Sweden	662
×	Scotland	614
<u> 6</u>	Spain	497
	Ireland	494
==	Denmark	346
	Netherlands	330
•	Italy	321
	Austria	205
+	Finland	191
	Norway	191
	Wales	186
	Czech	132
	Belgium	121
+	Switzerland	114
•	Portugal	106
	Iceland	75
	Poland	47
•	Slovakia	33
C	Turkey	33
	Russia	26
	Hungary	17
-	Slovenia	14
	Latvia	13
	Bulgaria	10
_	Estonia	10
€	Cyprus	9
≔	Greece	9
	Kazakhstan	9
	Romania	8
- 8	Croatia	7
	Lithuania	7
	Ukraine	7
0	Luxembourg	5
•	Azerbaijan	3
#	Georgia	3
	Belarus	2
e e	Andorra	2
	Bosnia And Herzegovina	2
- P	Serbia	2
*	Israel	2
*	Malta	1
	Armenia	1
米	Republic Of North Macedonia	0
•	Liechtenstein	N/A

Glossary.

The information included in the federation statistics has been provided by the national federation or sourced from recognised international or European established sources.

The source of the national population figures are the World Bank Data (2018) and the Office for National Statistics (for UK home nations).

The definitions of the key performance indicators follow.

TOTAL POPULATION

The national population figures (World Bank 2018).

REGISTERED GOLFERS

Total golfers, adult and junior, who are affiliated to the national federation. This reflects those golfers who are either a member of a golf club, or who have joined or registered separately with the national federation for the purposes of obtaining a handicap or an official playing accreditation.

Where registered golfers are shown in italics – this is due to data not being provided by the federation for that year, and an estimate has been made, or the latest number extended from previous years.

% OF POPULATION

Registered golfers as a percentage of the population illustrate the penetration of golf within each country.

REGISTERED GOLFERS PER COURSE (Golf Around the World Courses)

Total registered golfers per course calculated from The R&A's report on courses – 'Golf Around the World' – showing total courses per country. Provides a comparative measure of demand and usage from affiliated golfers per golf course for the federation in each country.

% CHANGE ('19 v '18) / ('19 v '15)

Change in the number of registered golfers over time comparing 2019 to the last year (2018) and over the last five years – expressed as a percentage.

NATIONAL SQUAD / ELITE PLAYER & DEVELOPMENT SQUAD GOLFERS

Number of absolute players in the national squads, on the elite development squad programmes including national teams from adult, senior to junior players run by the national federation.

ADULT MALE REGISTERED GOLFERS / ADULT FEMALE REGISTERED GOLFERS

Absolute number of adult male and female golfers registered or affiliated to the national federation.

% OF ADULT REGISTERED GOLFERS

Male / female split of the absolute number of adult male and female golfers to indicate the penetration of golf amongst the male-&-female adult genders. Indicative of the approach towards achieving equality in participation and creation of a family sport in the market.

JUNIOR REGISTERED GOLFERS / % of TOTAL REGISTERED GOLFERS

Absolute number of junior golfers registered or affiliated to the national federation, and calculated as a percentage of total registered golfers. Indicative of the approach towards broadening the appeal of the sport to a younger generation, and towards achieving equality in participation and creation of a family sport in the market.

TOTAL GOLF COURSES (Golf Around the World)

Total golf courses per country as monitored and measured through The R&A 'Golf Around the World' programme carried out in association with the NGF (National Golf Foundation).

The country totals will include those courses not affiliated to the national federations. Used as the golf course variable in the calculation of total registered golfers per course.

TOTAL 9-HOLE GOLF COURSES

Number of 9-hole golf courses affiliated to the national federation. A good measure of facilities from starter venues to established standalone 9-hole golf courses.

TOTAL 18-HOLE GOLF COURSES

Number of 18-hole golf courses affiliated to the national federation.

OTHER GOLF COURSES (Multi-hole combinations)

Number of other golf courses affiliated to the national federation which may have a different number of hole combinations. This could be a 6-hole golf course, or a venue with 36 holes (2 x 18 holes or 4 x 9 holes), or 45 holes. The number of golf courses cannot be used to directly calculate the number of holes at each venue or in total.

NOTE – Federation Statistics. Where a

federation has not provided an updated figure for 2019 or is missing a previous year's figure, then the most recent number submitted has been repeated. This is shown by the number being in *italics*. If a federation fact or figure is not available – then this has been detailed 'n/a' in the national statistics.

For clarification, the total sum of 9-hole, 18-hole and Other Golf Courses affiliated to the national federation may not equal the absolute number of golf courses from the Golf Around the World monitor.

(1) "Economic Impact of Golf on the Economy of Europe" Published 2013 on behalf of the PGA of GB&I (Source: SPORTS MARKETING SURVEYS INC.)

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European Golf Participation Report. 2019



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